

# **Relationship Summary**

Sequence Financial Specialists, LLC ("Sequence", "we", "us") is registered with the Securities and Exchange Commission ("SEC") as a broker-dealer and is a member of the Financial Industry Regulatory Authority (FINRA) and the Securities Investor Protection Corporation (SIPC). Sequence does not offer investment advisory accounts or services. Brokerage and investment advisory fees differ, and it is important for you to understand the differences. Free and simple tools are available for investors to research firms and financial professionals at www.investor.gov/CRS which also provides educational materials about broker-dealers, investment advisers, and investing.

# What investment services and advice can you provide me?

Sequence is a limited purpose broker-dealer primarily providing a variety of consulting and advisory services to U.S. companies regarding mergers and acquisitions/financing; and to international investors seeking to invest or acquire businesses to secure an E-2 visa or EB-1C green card. We may also act as a placement agent for various Regulation D (including EB-5 program) private placements, and Regulation A and Regulation S offerings. In some cases, we work with issuers to help structure the offerings and then sell those offerings to individual investors. Because of the risks associated with these investments, we generally only offer to "accredited investors" who have the financial means to afford those risks.

Sequence does not maintain brokerage accounts to hold your cash or securities. Investment accounts are direct with the Sponsor or Issuer.

We do not purchase investments for our own account, but our representatives may personally invest in those offerings. If they do, they will do so on the same terms as all other investors.

<u>Investment Authority</u> - When we make investment recommendations, you make the ultimate decision regarding purchases and your investment strategy. You may accept or reject any recommendation we make.

<u>Monitoring</u> – We do not provide ongoing advice or monitoring of your investments.

#### **Conversation Starter**

Ask your Sequence representative these questions to learn more:

- Given my financial situation, should I choose a brokerage service? Why or why not?
- Howwillyouchooseinvestments to recommend to me?
- What is yourrelevant experience, including your licenses, education, and other qualifications? What do these qualifications mean?

<u>Account Minimums and Other Requirements</u> – Most offerings require a minimum investment as well as accredited investor qualifications for purchases. Details are provided in the offering materials.

For additional information about brokerage services, please refer to our supplemental disclosure "Important Investor Information" on our website at https://sequencefinancialspecialists.com/.

#### What fees will I pay?

When you invest through us, we will be paid a transaction-based fee out of the proceeds of the offering, either as a commission or as a placement fee set by the Sponsor/Issuer. For certain investments, such as EB-5 private placements, you may be required to pay the Sponsor a substantial administrative fee, in addition to the minimum investment amount, a significant portion of which will be paid to Sequence and shared with your representative. EB-5 Sponsor/Issuer administrative fees are sometimes negotiated on your behalf, generally based on alternative offering rates.

# **Conversation Starter**

Ask your Sequence representative:

- Help me understand how these fees and costs might affect my investments.
- If I give you \$10,000 to invest, how much will go to fees and costs, and how much will be invested for me?

#### Other Fees and Costs

Investments often impose additional fees (upfront and/or ongoing fees or interest payments) disclosed in the offering circular, private placement memorandum or other offering document. The maximum amount we will be paid or allocated will depend on the compensation disclosed in the offering circular, private placement memorandum or other offering document.

You will pay fees and costs whether you make or lose money on your investment.

# What are your legal obligations to me when providing recommendations? How else does your firm make money and what conflicts of interest do you have?

When we provide you with a recommendation, we have to act in your best interest and not put our interest ahead of yours. At the same time, the way we make money creates some conflicts with your interest, for example:

We have an inherent conflict of interest when dealing in commissions. The more actively you invest, the more fees you will incur. Therefore, we are incentivized to recommend that you invest often or in higher denominations.

When we act as the Managing Broker-Dealer for some products, we have a financial incentive to offer these products to you because we receive additional compensation which may include a bonus or non-cash compensation.

We, or our representatives, may serve in multiple roles with some Sponsors or Issuers such as acting as a consultant or advisor, as well as an agent. As such, we would be entitled to additional compensation for those services, beyond commissions on your transactions.

# **Conversation Starter**

Ask your Sequence representative these questions to learn more:

How might your conflicts of interest affect me, and how will you address them?

These investments generally pay higher fees compared to other traditional investments we do not offer, and our compensation varies by product, sponsor, or issuer. As such, Sequence representatives have an incentive to recommend these products.

This summary does not detail all conflicts of interest or all material facts regarding our conflicts of interest. For a more in-depth look at Sequence's conflict of interest, please read our Form CRS supplement "Important Investor Information" on our website at <a href="https://sequencefinancialspecialists.com/">https://sequencefinancialspecialists.com/</a>.

### How do your financial professionals make money?

Sequence representatives generally share in a percentage of revenue we receive, as discussed above, which often incentivizes them to recommend a transaction. This payout may differ by representative, however the rate paid is consistent across all products offered.

# Do you or your financial professionals have a legal or disciplinary history?

#### **Conversation Starter**

Ask your Sequence representative:

- As a financial professional, do you have any disciplinary history?
- For what type of conduct?

Yes.

Visit <a href="http://www.investor.gov/CRS">http://www.investor.gov/CRS</a> for a free and simple search tool to research our firm and financial professionals.

#### **Additional Information**

**For additional information** about Sequence Financial Specialists, LLC or to request a copy of this relationship summary please visit <a href="https://www.sequencefinancialspecialists.com">www.sequencefinancialspecialists.com</a>. You may also call 843-853-8222 to request up to date information or a copy of this relationship summary.

# **Conversation Starter**

Ask your Sequence representative these questions to learn more:

Who is my primary contact person? Is he or she a representative of an investment adviser or broker-dealer?